



Energy Center of Expertise

GSA Public Utility Areawide Energy 2003

A detailed illustration of a bald eagle with its wings spread, perched on a stylized American flag. The eagle is the central focus of the graphic, symbolizing strength and national identity.

A Secure
ENERGY FUTURE

CONSERVE ENERGY
TO ENSURE
AFFORDABLE, RELIABLE
POWER SUPPLIES.

The GSA
Energy Center
of Expertise

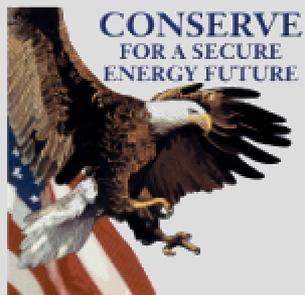
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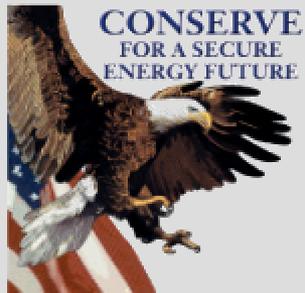
GSA Areawide Contract

- A master contract between GSA and utility service supplier to cover utility service acquisitions of all Federal agencies in the franchised certified service territory from the particular utility service provider for a period not to exceed 10 years
- GSA only agency authorized to sign an Areawide Contract but agreement can be used by any Federal Agency



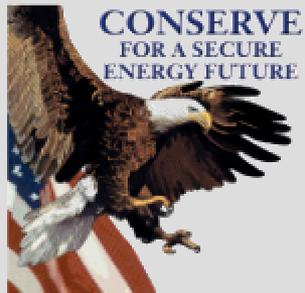
Background

- 63 Utility Areawide Contracts in place
- Contracting Officer
Lindsey Lee (202) 401-0174
- 2 Guides Available on GSA Energy Center of Expertise website:
 - Utility Areawide Guide
 - Procuring Energy Mgmt Services with the Utility Areawide Contract



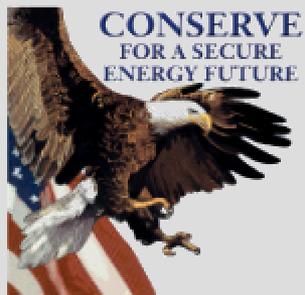
Key Benefits

- Streamlined Process
- Utilities traditionally more willing to do smaller \$ value projects
- Existing Relationship with Utility
- Flexibility with M&V
- Guarantees not required (but may be negotiated with Utility)



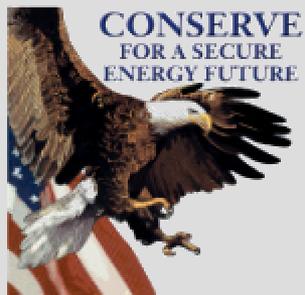
Enabling Legislation

- EPACT (Public Law 102-486)
- 42 USC 8256
- Far Part 41
- Legal Opinions



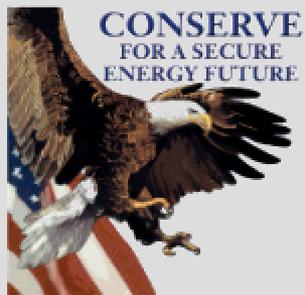
Typical Process

- Copy of Actual Areawide Contract
- Complete the Exhibit (Authorization Form) for service you would like to order
- Attach Energy Services Agreement (ESA)
- Send copy to GSA



Authorization Form

- Details utility service or project to be provided under the contract (ex. Project financing)
- Ordering Agency completes an Authorization Form for their project
- Signed by Contracting Officer from Ordering Agency and Contracting Utility
- Copy of signed authorization sent to GSA



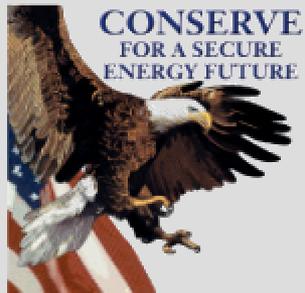
ESA (Energy Services Agreement)

- Guides Ordering Agency and Utility through Energy Mgmt project
- Main Body contains requirements related to contracting process, payments, termination, special requirements, etc.
- For Financed Project -- include financial exhibits



GSA Public Utility Areawide Additional Information

- EPACT provided a statutory exception to CICA for DSM/EMS with utilities
- GSA's definition of DSM / EMS
- Require agencies to follow the required J&A process at 6.303 for using other than full and open competition
- GSA conducted utility study to determine certain rules and regulations and utility practices in the exercise of utility energy service contracts utilizing GSA's areawide contract

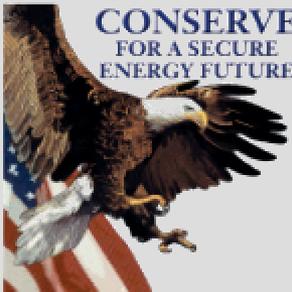


FEMP Study Deliverables

- Report on Selected State DSM Rules and Regulations (9 States Selected)
- Recommendations to GSA concerning Making PUC DSM Rules and Regs accessible to Federal Agencies
- Status Report on Utilities' Certification that their DSM Services Offered are in Compliance

GSA Recent Actions

- Issue modification clarifying the language in AC regarding DSM services ordered by other agencies
- Developing Training/Workshop
- Provide clearer guidance to both agencies and utilities on the use of the areawide contract
- Require utility contractors to report contract activities

An eagle with its wings spread, perched on a stylized American flag.

CONSERVE
FOR A SECURE
ENERGY FUTURE

Current Use of Financing

- GSA has 12 UESCs in place
- FEMP website lists several case studies
- Check that Utility offers this service
 - Some have more experience than others





Conclusion

- GSA Energy Center of Expertise
 - www.gsa.gov/energy
- FUPWG (Federal Utility Partnership Working Group)

