



*An Energy-Efficiency Workshop and Exposition*  
*Orlando, Florida*

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# Navy's M&V Planning Process

Darryl Matsui

Naval Facilities Engineering Service Center

Navy ESPC Team Lead

Port Hueneme, CA



# Presentation Outline

- Navy ESPC Team Approach to M&V
- Basics on M&V Plan content
- Example ECM M&V Approach
- M&V Plan Development Process
- Closing Suggestions to develop a successful M&V Plan



# Navy ESPC Team

## Advantages to Team Approach

- ESPC program centrally tasked
  - Dedicated and specialized Contracting Officers and Project Facilitators
- NAVFAC In-house technical staff
- Access to technical laboratories
- Training assistance
- Understand importance of balancing the M&V approach and costs with project objectives and savings

The logo for the 2003 Energy event, featuring a stylized sunburst in yellow and orange behind the text "2003 Energy".

# 2003 Energy M&V Plan Content

- General
  - In accordance with specific contract requirements (I.e., DOE Super ESPC, Army 46 State, etc.)
  - Applicable Industry Protocols and Guidance
- Format based on
  - Specific contract - Format outline (Now)
  - FEMP M&V Workgroup Developments (Future)
    - FEMP M&V Plan Template (Draft)



# M&V Plan Content (Con't)

- Sample of M&V Plan contents
  - Project Level
    - Description, M&V overview, total savings and costs, responsibility matrix, schedule, annual M&V report details, etc.
  - ECM Specific
    - Description, M&V objectives, data gathering parameters, baseline and post installation M&V details, determination of savings, etc.



# Example M&V Approach(s)

- Lighting ECM's
  - Low risk
  - Use stipulated or stipulated/spot measurement approach (Option A)
- Central Plants or large HVAC Systems
  - Increased performance risk
  - Approach used may depend on multiple factors:
    - Availability of existing/installed controls (Option B)
    - Availability of isolated utility meters (Option C)
    - Simulation Software options (Option D)
    - Combination of all options



# M&V Plan Development

- Continuous Process
- Begins at initial DO kickoff meeting
- Co-developed Plan - communication essential
- The M&V Plan bottom line
  - Must meet ESPC M&V requirements
  - Ensures the agency is comfortable with the developed baseline and with M&V cost/uncertainty tradeoffs
  - Result in a custom, site specific plan that both the ESCO and the Agency agree upon.



# Closing Suggestions

- If new to ESPC, attend M&V Training
- Spend equal time and effort determining and evaluating baseline energy usage as you do on the post award M&V approach.
- Use rules of thumb to determine if M&V costs are reasonable (I.e., FEMP M&V Guidelines v2.2)
- Co-develop the M&V plan - there should be no surprises and unknowns
- Balance risk, M&V cost, end user and ESCO concerns - The M&V plan should be mutually accepted.
- Make sure roles and responsibilities are clearly defined in the M&V Plan - Don't assume when it's too late.
- Keep the end user of the M&V Annual Reports in mind (I.e., 15 years from now)
- Communicate often



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