



FEDERAL ENERGY REDUCTION GOALS

- Despite its Mission, FEMAC is Also a Tool Offered by FEMP.
- What I Bring to the Table...
- Role as Governmental Accounts Manager

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Tampa Electric Company

- Subsidiary of TECO Energy, Inc.
 - 7 companies (5 unregulated and 2 regulated)
 - Stock traded under symbol TE
- Tampa Electric:
 - Over 100 years of history
 - Service territory includes 2,000 square miles in west central Florida
 - Over 600,000 customers
 - Approximately 3,500 MW of generation

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Service Area



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TECO Energy



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Customer Topics

- UESCs
 - DOD, GSA, USPS
- ESPCs
 - Questions, comparison information
- Alternative Fuel
 - USPS
- Information & Technology
 - HVAC analysis, microturbines, fuel cells, etc.

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CUSTOMER TOPICS (CONT.)

- FEMP Partner Resource Centers
- Providing Governmental Contacts
 - UESC/ESPC information, financing, Energy Star, questions
- Feedback
 - Education about UESCs/ESPCs, conservation programs

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CUSTOMER TOPICS (CONT.)

- Energy Forecasting
 - Gas and electric, rate questions
- Electric versus Gas Comparisons
- Green Power Goals
 - Rate questions, source
- State Energy Office
 - Liaison, conservation rebates

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FEMP TO FEMAC

- FEMP is Willing to Assist With All of These Topics.
- FEMAC Analyzed Each Topic and Identified Strategies.
- UESCs/ESPCs Identified as Top Priority

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FEEDBACK/QUESTIONS

- FEMAC Would Appreciate any Feedback, Recommendations, or Suggestions.
- Other Issues/Topics?
- FEMP and FEMAC are Available to Help!
- Questions?

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