

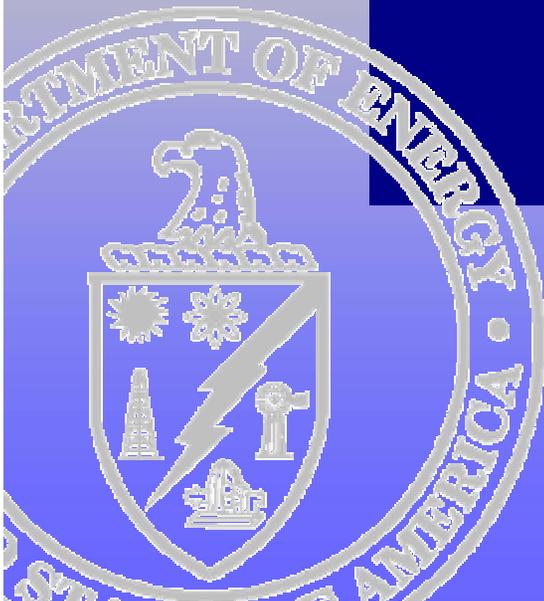


An Energy-Efficiency Workshop and Exposition
Orlando, Florida

HOW TO DO BUSINESS WITH THE DOE

Joyce L. Ziesler, Contracting Officer

303-275-4725 or joyce.ziesler@go.doe.gov





Overview

Organization

Purpose and Mission

Programs

Assistance

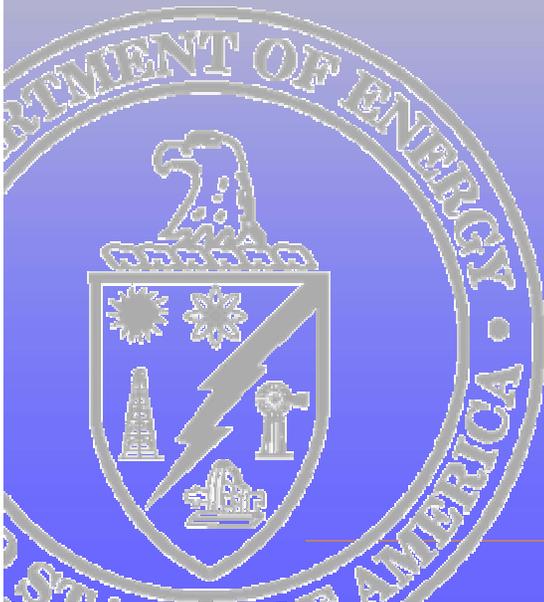
Offices & Facilities

DOE on the Web

Surfing the sites

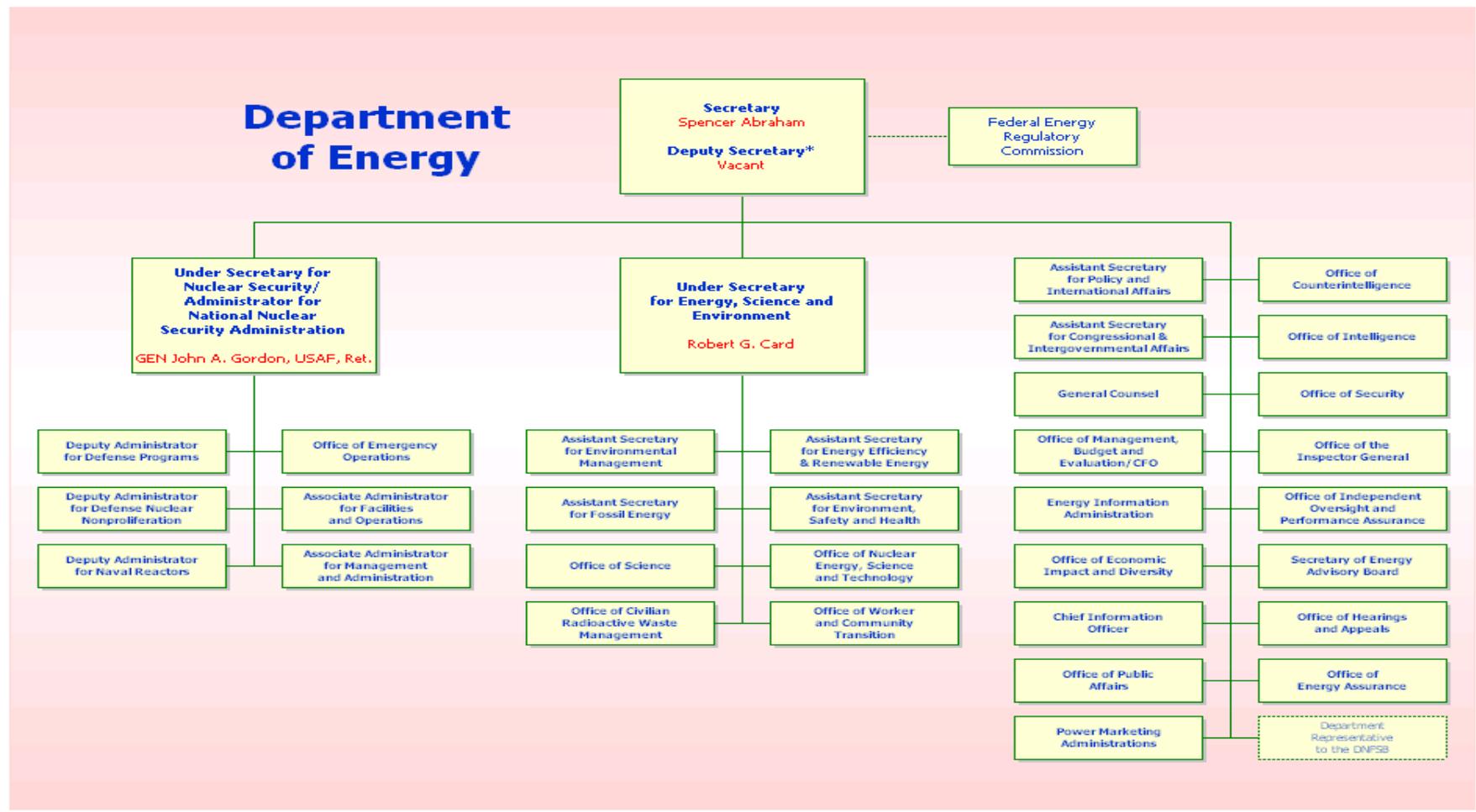
IIPS

FEMP





Department of Energy (DOE) Organization Chart





Purpose

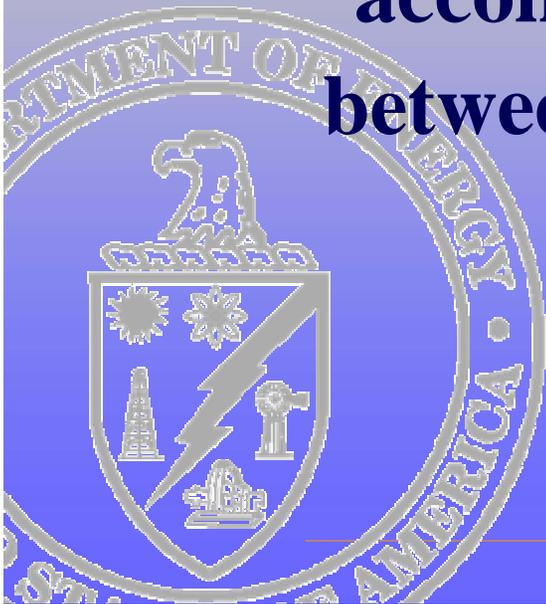
The Department of Energy works with business, industry, other Federal and State government agencies, and academia to encourage research, development, transfer and implementation of a wide range of promising technologies.





Mission Statement

The Department of Energy's overarching mission is enhancing national security. Responsibility for accomplishing this mission is shared between four principal program lines.



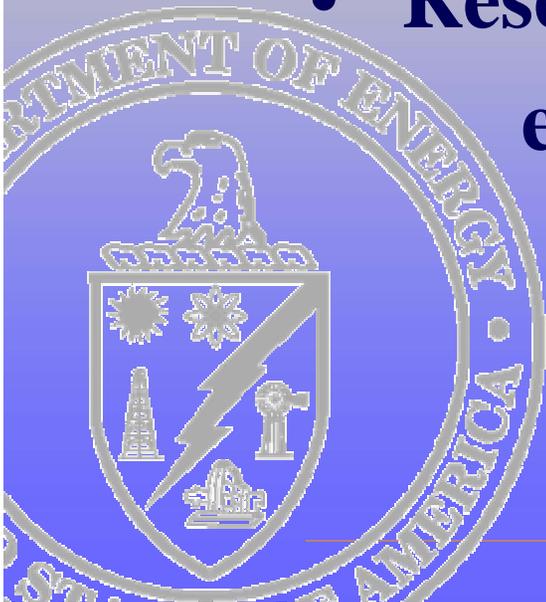
PROGRAMS





Principal Programs

- **National Defense Programs**
- **Increase domestic energy production**
- **Environmental safety**
- **Research and development of cutting-edge science & technology**





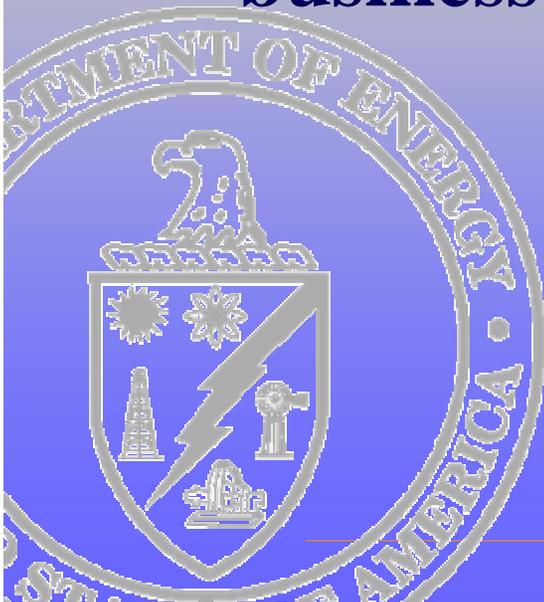
LOOKING TO DOE FOR ASSISTANCE





Business Development

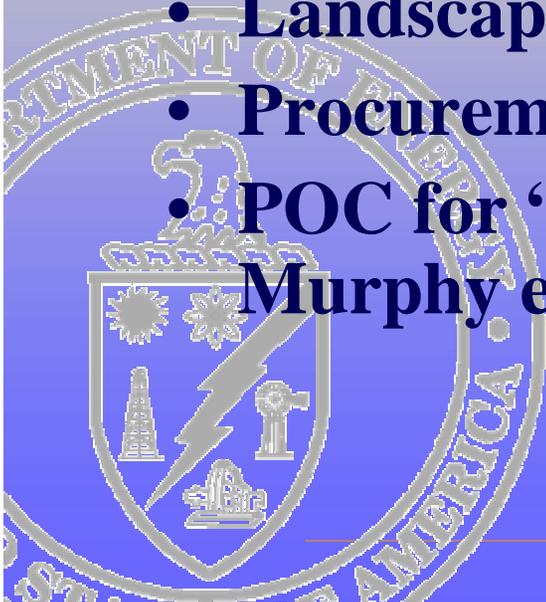
DOE can help you select the appropriate technological solutions to make your firm more efficient and provide support for business growth.





Business Development

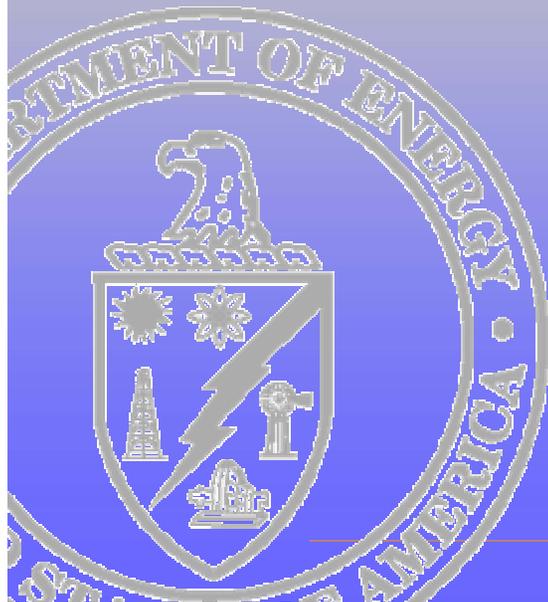
- **Best Practices Tools & Publications**
- **Cutting Cost on Operations & Maintenance**
- **Emerging Energy Efficiency Technologies**
- **High Performance Commercial Building Systems**
- **Landscaping to Improve Energy Efficiency**
- **Procurement Policy Issues, Regulations & Guides**
- **POC for “Incubation” Program – Dr. Lawrence Murphy email: Lawrence_Murphy@NREL.gov**





Mentor Protégé Program

Encouraging DOE prime contractors to assist small disadvantage firms.





OFFICES AND FACILITIES





Operations Offices & Field Organizations

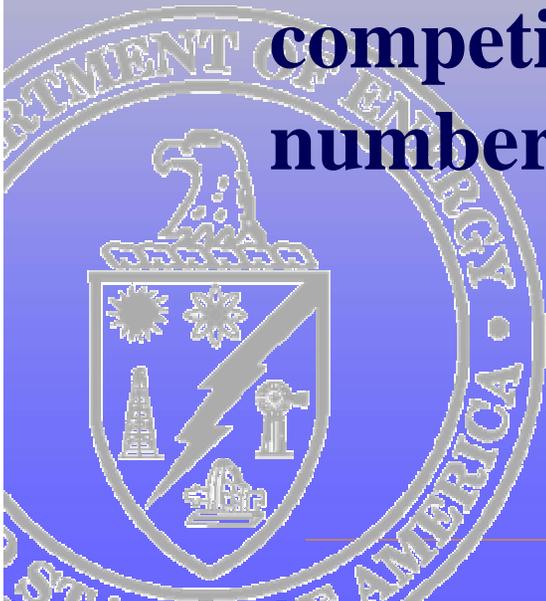
Operation and Field Offices are DOE offices located outside of Washington, DC area. These offices oversee activities in support of two or more of the four missions assigned to the Department.





Operations Offices & Field Organizations

Much of the funding available through the Department of Energy is distributed through competitive solicitations. DOE and its national laboratories conduct competitive procurements through a number of offices.





Operations Offices & Field Organizations

Some of them are:

- Power Marketing Administration
 - National Laboratories & Technology Centers
 - National Nuclear Security Administration
 - Energy Information Administration
 - Program Offices
 - Staff Offices
-



Operations Offices & Field Organizations



Location of Operations & Field Offices

- Click on Label to Select Operations or Field Office Home Page -



Image Source: U.S. Geological Survey Earth Resources Observation Systems Data Center



Operations Offices & Field Organizations



Location of Laboratories and National Laboratories

- Click on label to select Laboratory Home Page -

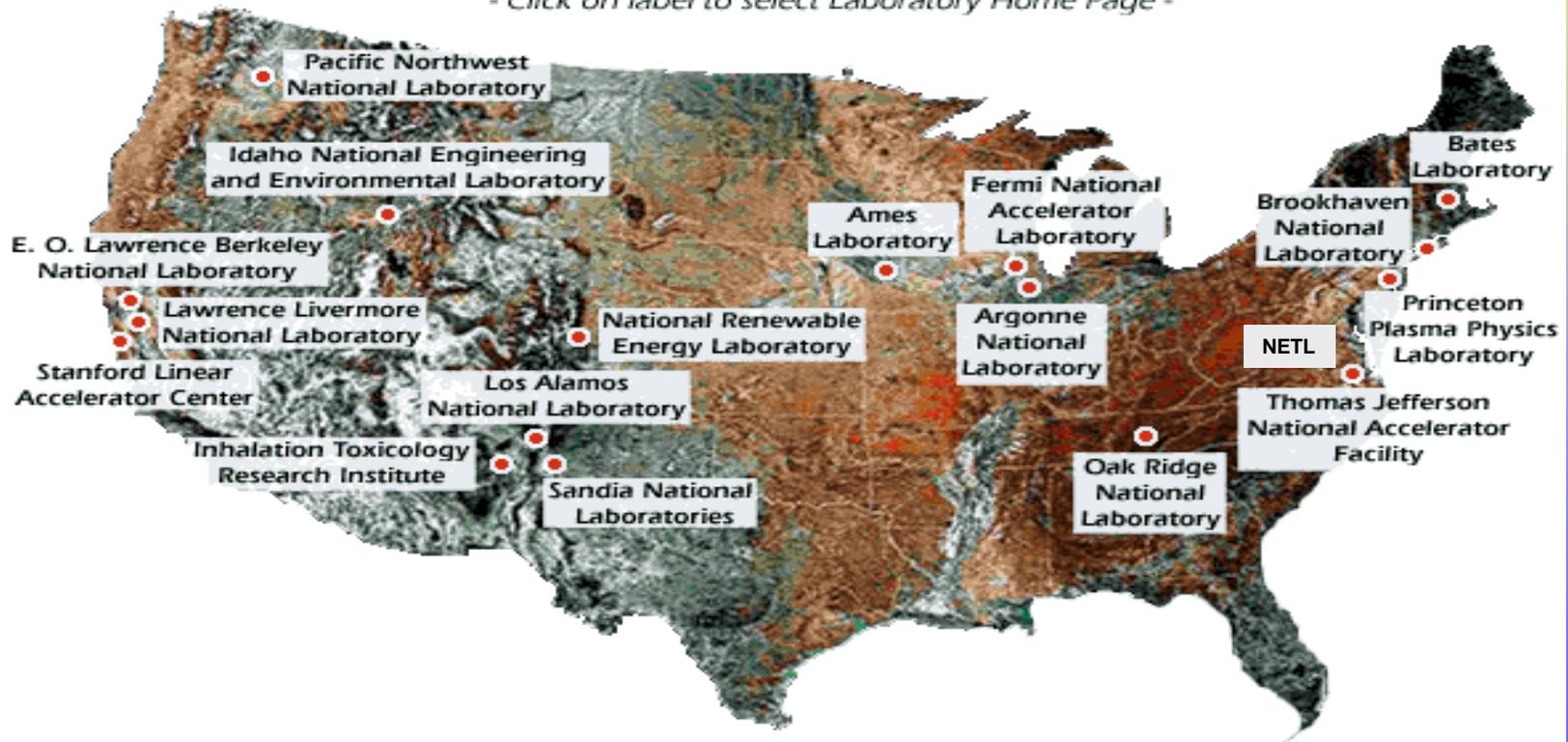


Image Source: U.S. Geological Survey Earth Resources Observation Systems Data Center



Procurement Offices on the DOE Website

- **National Laboratories**
 - **Biofuels Program**
 - **Clean Cities Program**
 - **Distributed Energy & Electric Reliability Program**
 - **Federal Energy Management Program**
 - **FreedomCAR & Vehicles**
 - **Hydrogen, Fuel Cells and Infrastructure Technologies**
 - **Photovoltaic Manufacturing Technology**
 - **POC for NREL solicitations: Laura Hughes, email:
Laura_Hughes@NREL.gov**
-



Surfing the Sites





Central Contractor Registration

- **Contractors must be registered with the Central Contactor Registration (CCR) database**
<http://www.ccr.gov/index.cfm>
- **This database serves as a single collection point for vendor registration for:**
 - EFT data
 - Acquisition information
 - Integrated registration and point of contact information
- **Eliminates the collection of the SF-129 and the Solicitation Mailing List Application Form**



e-Center

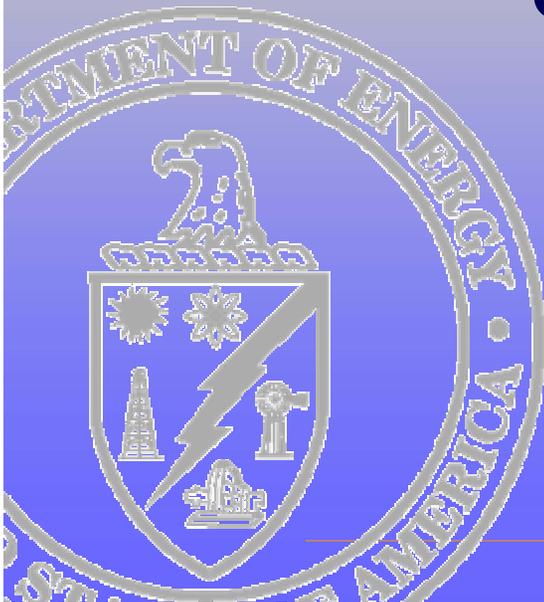
The Department of Energy has a business website with procurement opportunities. This is your link to the opportunities available through DOE, <http://e-center.doe.gov>.

Other websites:

www.doe.gov

www.go.doe.gov

www.grants.gov





Welcome to e-Center

Microsoft Internet Explorer provided by Golden Field Office

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Media

Address <http://e-center.doe.gov> Go Links



Department of Energy
e-Center
Business Opportunities with Energy

About e-Center

Browse Opportunities

Register

Login

Help

Special Notices

Breaking News

Information

Other Business Opps.

Professionals Homepage

Hello, you are currently visiting the Department of Energy's e-center. The e-center is the Department of Energy's web site for information on doing business with the Department of Energy, including viewing current business opportunities, registering to submit proposals, and obtaining information and guidance on the acquisition and financial assistance award process.

- ▶ [Click here if you would like to browse for existing business opportunities](#)
- ▶ [Click here if you would like to login to e-center](#)
- ▶ [Click here for information and guidance.](#)
- ▶ [Click here for other business opportunities](#)
- ▶ [Click here for the Professionals Homepage](#)
- ▶ [Click here for help](#)

Start | Microsoft Excel | Misc typing | Microsoft PowerP... | About E-Center... | 8:15 AM



**Industry Interactive
Procurement System
(IIPS)**

<http://e-center.gov>



What can IIPS do for me?

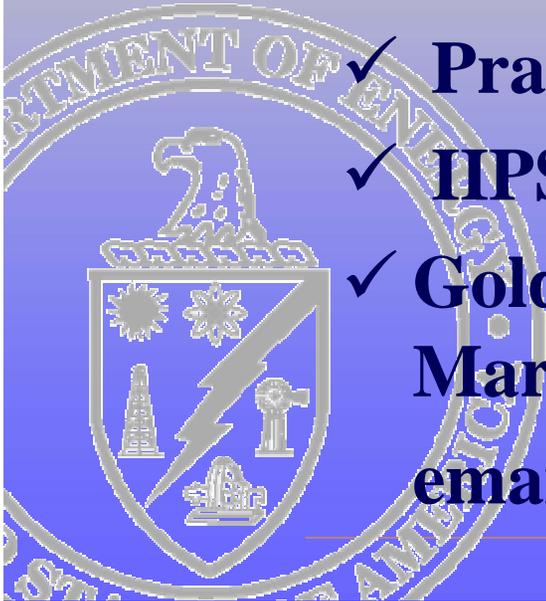
IIPS is one component of the e-Center website, where applicants can view current business opportunities, register and submit applications in IIPS for access to all DOE offices nation wide.





Register NOW!

- ✓ No Need to Re-register
- ✓ Browse each of the Procurement Offices
- ✓ Review a Solicitation
- ✓ Access the Testing Area and
- ✓ Practice, Practice, Practice
- ✓ IIPS Helpdesk (800) 683-0751
- ✓ Golden Field Office Administrator –
Margo Gorin,
email: Margo.Gorin@GO.DOE.gov





Industry Interactive Procurement System (IIPS)

A screenshot of a Microsoft Internet Explorer browser window. The address bar shows the URL: <http://www.go.doe.gov/business%20opportunities/WordForms/IIPS%20Registration%20Instructions.doc>. The browser title is "Golden Field Office". The main content area displays the following text:

Instructions for Registering in IIPS

Applicants are highly encouraged to register in IIPS at least 14 days prior to solicitation closing date. Print these instructions to guide you through the process.

An Applicant has to register only once in IIPS. This registration is permanent and is used for all IIPS submissions. Therefore, if an Applicant has already registered, do not register again. For those Applicants that have not previously registered:

- Go to the IIPS website at <http://e-center.doe.gov>.
- Click on the "Register" button.
- Click on the box that says, "Check this box for Acquisitions greater than Simplified Acquisitions threshold or financial assistance" and then click on the [button](#) next to the "Register only – This allows you to submit proposals" option.
- Click on "Proceed to Form."
- Read the "Notice of Disclaimer" and click on "I Accept" if you are in agreement.

The browser's taskbar at the bottom shows the Start button and several open applications: Misc typ..., FW: Bio..., Depart..., Microso..., Frame I..., and http://... The system clock shows 1:25 PM.



www.go.doe.gov

In-house assistance
Margo Gorin (303) 275-4737

A screenshot of a Microsoft Internet Explorer browser window. The title bar reads "Energy Efficiency and Renewable Energy Business Opportunities with the Golden Field Office - Microsoft Internet Explorer provid". The address bar shows "http://www.go.doe.gov/No%20Frames/BusinessOpportunitiesNF/BusinessOpportunitiesNF.html". The main content area displays the "Golden Field Office" logo in yellow and blue, with "United States Department of Energy" below it. A blue horizontal bar contains the text "Business Opportunities". To the left of this bar is a list of links: "Email Us", "Solicitations", "Proposal Forms", "Making Awards", "Post Award Forms", "Procurement Links", "Adobe Reader", and "HOME". Below this list is a "Security & Disclaimer" link and a "Document Accessibility" link. The main text block begins with "The Golden Field Office (Golden) is an organization within the Department of Energy's Office of Energy Efficiency and Renewable Energy (EERE). Golden, in conjunction with EERE's six Regional Offices, works directly with industry, academia, states, and local governments in partnerships to further the development and commercialization of energy efficiency and renewable energy technologies. This site will assist organizations in conducting business with Golden and the Regional Offices. To access contracting and financial assistance opportunities, visit the Solicitations page." Below this text is another paragraph: "For additional Department of Energy (DOE) Business Opportunities, please visit the e-Center web site, which provides information on doing business with the Department of Energy, including viewing current business opportunities, registering to receive notification of new business opportunities, and obtaining information and guidance on the acquisition and financial assistance award process." The Windows taskbar at the bottom shows the Start button, several open applications (Misc typ..., FW: Bio..., Depart..., Microso..., Frame I..., Energy ...), and the system tray with the time 1:28 PM.



Solicitations

The screenshot shows a Microsoft Internet Explorer browser window. The title bar reads "Current Solicitation Information for Energy Efficiency and Renewable Energy Solicitations With - Microsoft Internet Explorer p". The address bar shows the URL: <http://www.go.doe.gov/No%20Frames/BusinessOpportunitiesNF/SolicitationsNF.html>. The main content area displays the "Golden Field Office" logo and the text "United States Department of Energy". Below the logo, there is a section titled "Solicitations" with the heading "Current Solicitations for the Department of Energy's Golden Field Office and Regional Offices". The text explains that effective September 1, 2001, the U.S. Department of Energy, Golden Field Office (GO) and Regional Offices, will use the Industry Interactive Procurement System (IIPS) to post solicitations and receive applications. It provides links for users to access the GO Solicitations in IIPS, for users who don't have Microsoft Word, and for registration instructions. The text also states that applicants must first register in IIPS at least 14 days prior to solicitation closing date and provides links for registration instructions and for instructions on how to submit an application in IIPS. The browser's taskbar at the bottom shows the Start button, several open applications (Misc typ..., FW: Bio..., Depart..., Microso..., Frame I..., Curren...), and the system tray with the time 1:30 PM.

[Email Us](#)
[Proposal Forms](#)
[Making Awards](#)
[Post Award Forms](#)
[Procurement Links](#)
[Adobe Reader](#)
[Business Opportunities](#)
[HOME](#)
[Security & Disclaimer](#)
[Document Accessibility](#)

Golden Field Office

United States Department of Energy

Solicitations

Current Solicitations for the Department of Energy's Golden Field Office and Regional Offices

Effective September 1, 2001, the U.S. Department of Energy, Golden Field Office (GO) and Regional Offices, will use the Industry Interactive Procurement System (IIPS) to post solicitations and receive applications. To access the GO Solicitations in IIPS, click [here](#). For users who don't have Microsoft Word, click [here](#) to access the Microsoft Download Center, which allows users to open and view Word 2000 documents.

To submit applications in IIPS, applicants must first register. Applicants should register in IIPS at least 14 days prior to solicitation closing date. For registration instructions, click [here](#). Once your application has been prepared in accordance with the instructions in the specific solicitation, it must be submitted in IIPS. Applicants are strongly encouraged to begin transmission at least 48 hours in advance of the deadline in order to prevent any transmission difficulties. For instructions on how to submit an application in IIPS, click [here](#). For additional instructional material on IIPS, click [here](#).



Past Performance Evaluation

- **DOE subscribes to the National Institute of Health (NIH) Contractor Performance System**
Website: <http://cps.od.nih.gov>
 - **To register follow prompts to the “Contractor Information” and the hypertext: <https://cpscontractor.nih.gov/>**
 - **DOE contracting offices generate Survey and send to Project Managers**
 - **Survey is sent to the contractor for comment and rebuttal prior to DOE Contracting Officer sending to the NIH database**
-



Federal Energy Management Program





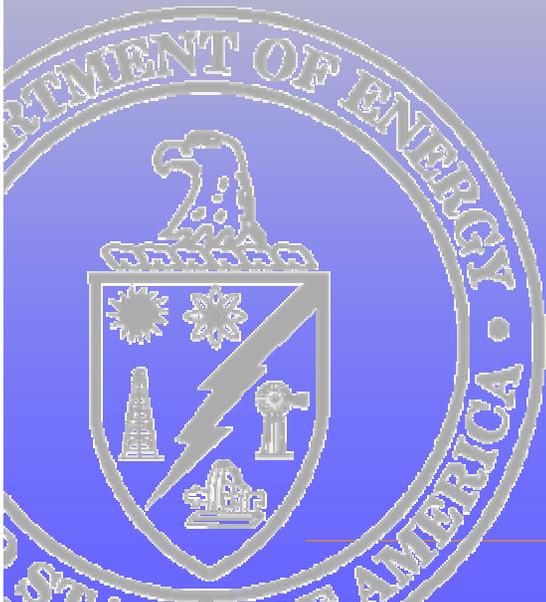
FEMP

The Department of Energy's Federal Energy Management Program works to reduce the cost and environmental impact of the Federal government by advancing energy efficiency and water conservation, promoting the use of distributed and renewable energy, and improving utility management decisions at Federal sites.



FEMP Contracts and Services

- ✓ Super ESPCs (IDIQs)
- ✓ SAVEnergy Audits (BPAs)
- ✓ Technical Assistance





For More Information contact:

- Joyce Ziesler, Contracting Officer
(303) 275-4725
Email: joyce.ziesler@go.doe.gov

or

 - Lincoln Capstick, Contract Specialist
(303) 275-4796
Email: lincoln.capstick@go.doe.gov
-



Questions and Answers

